



Celebrating are FCSL director Matt Taiyeb, Diamond sales director Amila Karagic, FCSL director David Bartlett, Diamond CEO Christian Dries, VP sales and marketing at Diamond Liliana Schmidt and FCSL business development director Peter McSweeney.

Diamond is FCSL's best friend as it places order for second DA62

Flight Calibration Services (FCSL), a UK-based flight inspection service provider, has signed a firm order for a second Diamond DA62, just one month after delivery of its first unit. This first unit was the first of its type in the UK.

Director Matt Taiyeb says: "We are delighted to place an order for a second DA62. We have experienced remarkable growth over the last few years, in excess of 30 per cent a year.

The DA62 will help support this growth while reducing operational costs and environmental impact.

"In combination with our recently developed flight inspection system, the DA62 has the performance and payload we require to further optimise the delivery of flight inspection and calibration services, for airfield navigation aids, to airports worldwide. Add to this lower fuel burn, reduced emissions and reduced

noise, and the DA62 is a great example of how FCSL is working to minimise the impact of its operations on the environment."

Adds Diamond Aircraft CEO Christian Dries: "We are very proud of this latest order. The second aircraft will be well-suited to its task of calibrating airport navigation systems. It needs a reliable aircraft to perform this essential work, and FCSL has chosen just that."

AirClub grows but rethinks shared booking platform

Pan-European charter alliance AirClub has made further progress during the first half of 2016, and is able to procure favourable fuel prices thanks to bulk buying for its fleet of up to 150 aircraft operated by PrivatAir, FlyingGroup, GlobeAir, Air Alsie, Air Hamburg, ACM Air Charter, Jetflight and Prime Jet.

The group's strengths include aircraft availability in AOG situations, the ability to bulk buy and having uniform safety and quality standards.

AirClub COO Jurgen van Campenhout explains that the group had considered creating a shared booking platform for clients, but that in reality the development proved too complex. "We abandoned the idea last year because we saw that to develop this you don't need to be an operator, you need to be a software or IT expert, which we are not," he says. "We are seven or eight operators and we are not IT specialists, so we wouldn't be able to develop a system that worked well enough to compete with all the big online platforms."

"You also need quite a lot of money to do all the publicity surrounding it. We might work with an existing system and create one for AirClub, where there is a limited number of operators and you need very strict criteria to be able to join in terms of safety, security, quality standards and so on.

"It will take time to find the right partner for the booking platform. We have been talking to Avinode and some others. There are a lot of

platforms in existence. We need to find the right partner and if we don't find them, we probably won't do it."

AirClub was formed to offer customers global coverage with aircraft. Each operator in the alliance is a separate entity but sometimes flights are branded as AirClub flights. "We have the charm of different identities and different approaches," continues van Campenhout. "We do not impose certain things to all the members, but we certainly impose quality and service standards."

"The advantages of the group are the savings we can make, for sure. But the other side of it is having a partner available. If I have a technical problem with an aircraft in Copenhagen, I can call Air Alsie which will probably have an aircraft close by and is willing to help me out. We are simply establishing better relationships. When we became partners, we became friends."



Jurgen van Campenhout is a firm believer in establishing strong connections with colleagues in the industry.

Global Jet swells charter fleet with Falcon and Lineage

Swiss-based Global Jet has added two factory-new aircraft to its charter portfolio. The operator already has ten Falcons available but has now taken on a further 4,200 nm Falcon 900LX and a Lineage 1000. The 12-seat Falcon has full connectivity including wi-fi and Dassault says

that it has lower fuel consumption and carbon emissions than its competitors. The spacious Lineage has a range of 4,400 nm, can accommodate up to 19 passengers, and has five distinct cabin zones.

"We are immensely proud of what we have achieved over the past few

months and believe that the enrolment of the Lineage 1000 under management with charter availability is the best step for us to expand the EMEA market," says VP of business development Bjorn Naberhuis. "With these two charter products we strengthen our position as a key

player in the industry, and we now have over 30 aircraft available for charter.

"Our aircraft owners trust us with their most valuable assets, knowing that they will be looked after with the best of care and operated by our highly qualified crews."

Our next two features will take an in-depth look at Africa, plus Cargo and Hazardous Loads. To contribute please email: newsdesk@ebanmagazine.com or call: +44 1279 714506

INCREASE YOUR EFFICIENCY!
MORE HANGAR SPACE – MORE SAFETY – LESS COSTS

MRO/FBO
+ PUSHBACK
+ ELECTRIC DRIVE
+ EASY TO USE
= COST EFFECTIVE

mototok tugs are developed for multi purpose use. Whatever your task is, mototok will help you to manage all aircraft shuntings both inside and outside your hangar. And this at the quickest possible time and the lowest costs!

mototok
easy moving
 Innovative remote controlled electric driven tugs

See us at:
 Interairport China Sept 12-14 2016 Beijing
 NBAA/BACE Nov 01-03 2016 Orlando - Florida

Call us: +49-2151-65083-82 · Fax: +49-2151-624-673 · info@mototok.com · www.mototok.com

LONDON'S FAST TRACK GATEWAY

London Biggin Hill Airport is **just 12 miles from central London**, a designated Port of Entry for the UK, **no runway slot restrictions** and just a **six minute transfer to the heart of London.**

BIGGINHILLAIRPORT.COM

LONDON BIGGIN HILL AIRPORT

CHANGE THE WAY YOU GET YOUR FLIGHT PERMITS.

PermitsGlobal automates the complex process of obtaining over-flight and landing permits, giving pilots and flight operators 24/7 control over their global flight permits from a smartphone, tablet and via the web. It's time to change.

PermitsGlobal

Download PermitsGlobal app, subscribe and go live. Final product will be available within the third quarter of 2016

Available on the

www.permitsglobal.com